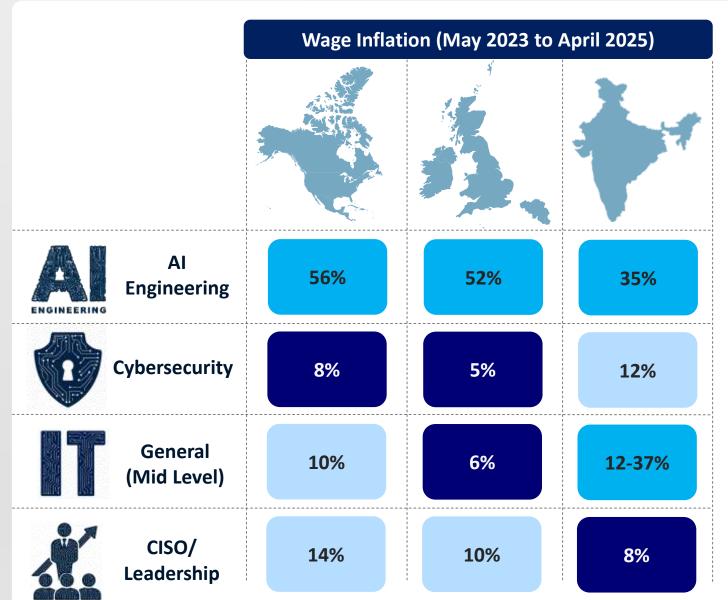
Not All Wage Inflation is Equal: Cyclical vs. Structural. Some wage pressures fade with time. Others reveal deeper cracks in how we plan talent.





Al Engineering:

Salaries surged by **+56% in North America**, **+52% in the UK**, and **+35% in India** – a structural rise driven by
GenAl and automation investments.

Cybersecurity:

Wage increases remain modest – **8% (NA)**, **5% (UK)**, **12% (India)** – despite strong demand. Indicates undervaluation or slow hiring velocity.

General IT (Mid-Level):

India shows wide variability (12-37%), likely project-based. UK and US remain flat at 6-10%, suggesting commoditized skill sets.

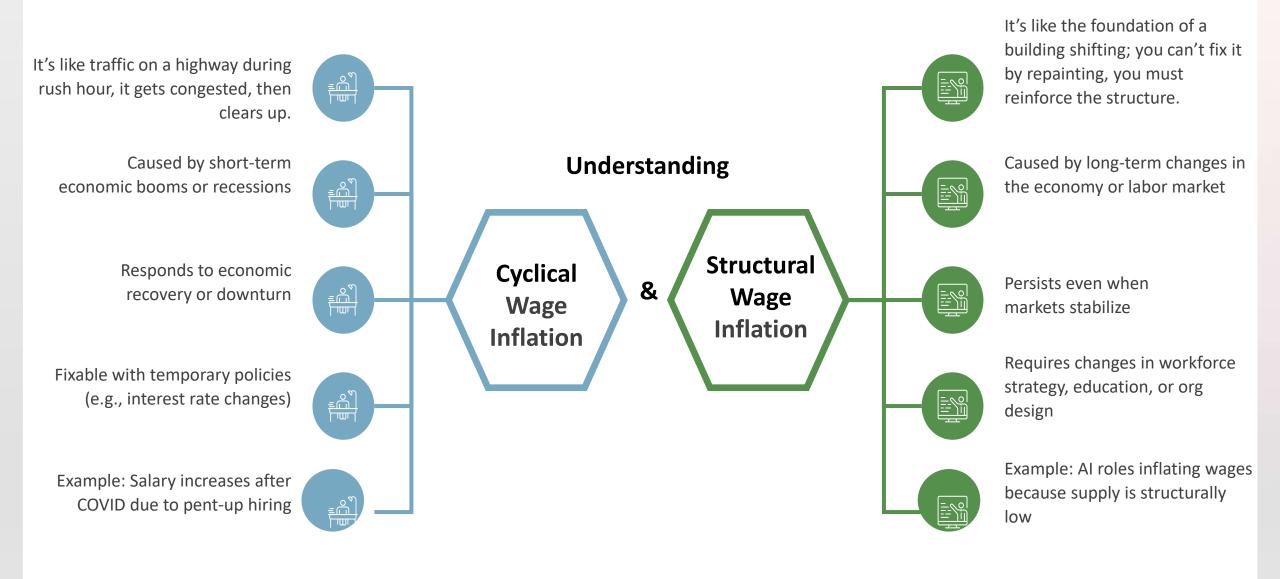
CISO/Leadership:

Conservative growth: **14%** (NA), **10%** (UK), **8%** (India). Raises tied to strategic value, not headcount scale.

Note: The insights on wage pressure are derived from Draup's proprietary labor market intelligence and cost modeling systems, which analyze over 500Mn job descriptions and compensation data across global locations. Additional context is drawn from published sources including BLS, the WTW 2024 Global Salary Planning Report, Mercer's research on inflation-linked pay adjustments

Not All Wage Inflation is Equal: Cyclical vs. Structural. Some wage pressures fade with time. Others reveal deeper cracks in how we plan talent.





How Wage Inflation Behaves Differently Across City Tiers: A Scientific Lens



Use MSI and TVC as *leading indicators*; Wage Inflation is the *lagging confirmation* that the market has already moved.

| Quantitative Metrics | Core Question It Answers | Typical Calculation / Data Inputs | Scale & Benchmarks | How to Interpret |
|-------------------------------------|---|--|--|--|
| Market Saturation Index (MSI) | How crowded is this city for a given skill? | MSI = (Active job postings for target roles ÷ Total experienced talent in city) × 100 Sources: Last 90 Days Draup Job Demand Data | 0 – 100 Tier 1 hubs often 30 – 100; Tier 2/3 < 40 | Higher MSI ⇒ firms hire from the same limited pool → bidding wars → faster wage inflation |
| Talent Volatility Coefficient (TVC) | How fast do people switch employers here? | TVC = (Annual voluntary exits ÷ Average headcount) × 100 Sources: Draup's "months in current role" stats, Internal HR-benchmark voluntary attrition rates | 0 – 100. Tier 1 digital hubs: 5 – 40%. Tier 2/3: 0-15%. | Bigger bubble on chart = faster churn. When TVC > 40 % the city is in highmobility mode, amplifying wage spikes |
| Observed Wage Inflation (%) | How fast are actual pay packets moving? | CAGR or YoY change in median base salary for a matched-basket of benchmark roles Sources: Company-disclosed comp data through Draup Cost Modeling | Low < 4 % Moderate 4 - 7 % High 7 - 10 % Hyper > 10 % | Direct signal of pay pressure. When MSI & TVC are high, inflation usually breaks 8 %+ |

| Qualitative Metrics | Definition | Tier 1 Cities | Tier 2/3 Cities | Impact on Wage Inflation | | | | |
|-----------------------------------|--|--|---|--|--|--|--|--|
| Role Innovation Penetration | Proportion of emerging roles (GenAI, FinOps) in local market | 70–80% of emerging role growth is metro-centric | 20–30% of same roles currently present | Tier 1 : New roles = no salary history = inflated offers. Tier 2/3 : Later adoption = slower inflation initially. | | | | |
| Labor Market Transparency | Ease of accessing peer wage data via platforms, networks | High: Everyone knows what others make | Low–Moderate: Pay visibility is lower, market is opaque | Tier 1: Transparency accelerates wage escalation. Tier 2/3: Opaqueness = temporary wage stability. Tier 1: Frictionless hiring = fast inflation. Tier 2/3: Friction = slower inflation, but delayed response leads to spikes later. | | | | |
| Infrastructure Friction Factor | Efficiency of hiring, onboarding, L&D, internal movement | Low: Infra is well-oiled, quick action | High: Delays in hiring, training, internal fills | | | | | |



| Parameter | Definition | Why It Matters | Weight in Score | Calculation Method |
|------------------------------|--|---|-----------------|--|
| Lagged External Demand | Job demand for the role 2 months prior | Rising demand predicts future attrition and compensation spikes | 35 | External Demand (from 2 months prior)/MAX |
| Compa-Ratio | Avg CTC | Indicates wage compression/inversion when new hires earn significantly more than incumbents | 30 | (New Hire Offer / Avg CTC)/MAX(New Hire Offer / Avg CTC) |
| Internal Attrition | Voluntary exits during the month | High attrition = backfill pressure = hiring at higher market rates | 20 | Attrition / Max(Attrition) |
| Inflation Misalignment | Local CPI minus HQ Budgeted Raise % | Misalignment leads to unmet salary expectations and employee dissatisfaction | 10 | (ABS(Local CPI - HQ Budget %))/MAX(ABS(Local CPI - HQ Budget %)) |
| Tier Score | Location intensity score (Tier 1 = 2, Tier 2 = 1) | Tier 1 cities have greater wage competition and faster-moving labor markets | 5 | IF(Tier = "Tier 1", 2, 1)/2 |
| Raw Wage Pressure Score | Unscaled cumulative risk score | Summarizes the magnitude of wage pressure based on all above factors | _ | ((Demand/Max)*35)+(Compa*30)+((Attr/Max)*20)+ (Inflation*10)+(Tier*5) |
| Normalized Score (0–100) | Rescaled wage pressure score | Enables comparison across different roles/time periods | _ | Raw Score / Max(Raw Score) * 100 |

Strategic Forecasting Framework: End-to-End Wage Pressure Modeling



| | 1 | | | 0.5 | 1 | | ı | | | 0.0 | | | - | 1 | | | 10 | 1 | |
|----------------------------------|--------|------------------|--------|---------------------|-----------|-------------------|-------|---------------------|--------|------------|--------|-------|------------|---------------|-----------|----------------------------|-----------------|-------------|---------|
| Weights | | | 1 | 35 | | 20 | | | | 30 | | | 5 | | | | 10 | _ | |
| | | La External | Lagged | Lagged_ External | Internal | nternal Attrition | Δνσ Ι | New_ Hire_ Compa | Compa_ | | Tier_ | Tier_ | Local_ | HQ_ Budget | Inflation | Inflation_ Misalignment | Raw_ Wage_ | Normalized_ | |
| Role | Month | Demand | Deman | Demand | Attrition | Normalized | CIC_ | Offer | _ | Ratio_ | Tier | Score | Score_ | CPI_ | Dauget | — Misalign | _ | Pressure_ | Score_ |
| | | Demana | d | Normalized | Accircion | Normanzea | \$ | \$ | Ratio | Normalized | | Jeore | Normalized | % | - % | ment | – Normalized | Score | (0-100) |
| Senior Software Engineer | May-24 | 5,596 | 4,965 | 0.86 | 45 | 0.56 | 29.7 | 23.2 | 0.78 | 0.67 | Tier 1 | 2 | 1 | 7.1 | 4 | 3.1 | 0.72 | 73.65 | 79.44 |
| Senior Software Engineer | Jun-24 | 5,552 | 5,219 | 0.90 | 32 | 0.40 | 29.5 | 32 | 1.08 | 0.93 | Tier 1 | 2 | 1 | 7.4 | 4 | 3.4 | 0.79 | 80.44 | 86.77 |
| Senior Software Engineer | Jul-24 | 3,308 | 5,596 | 0.97 | 39 | 0.49 | 28 | 30.9 | 1.10 | 0.95 | Tier 1 | 2 | 1 | 7.9 | 4 | 3.9 | 0.91 | 86.12 | 92.90 |
| Senior Software Engineer | Aug-24 | 3,777 | 5,552 | 0.96 | 57 | 0.71 | 29.6 | 34.3 | 1.16 | 0.99 | Tier 1 | 2 | 1 | 8.3 | 4 | 4.3 | 1.00 | 92.70 | 100.00 |
| Senior Software Engineer | Sep-24 | 5,646 | 3,308 | 0.57 | 63 | 0.79 | 27.7 | 31.5 | 1.14 | 0.97 | Tier 1 | 2 | 1 | 7.1 | 4 | 3.1 | 0.72 | 77.25 | 83.33 |
| Senior Software Engineer | Oct-24 | 3,780 | 3,777 | 0.65 | 75 | 0.94 | 29.3 | 34.2 | 1.17 | 1.00 | Tier 2 | 1 | 0.5 | 6.5 | 4 | 2.5 | 0.58 | 79.97 | 86.26 |
| Senior Software Engineer | Nov-24 | 3,416 | 5,646 | 0.98 | 54 | 0.68 | 29.1 | 27.2 | 0.93 | 0.80 | Tier 2 | 1 | 0.5 | 6.1 | 4 | 2.1 | 0.49 | 79.15 | 85.38 |
| Senior Software Engineer | Dec-24 | 4,534 | 3,780 | 0.65 | 70 | 0.88 | 31.8 | 27.3 | 0.86 | 0.74 | Tier 2 | 1 | 0.5 | 8.1 | 4 | 4.1 | 0.95 | 74.52 | 80.39 |
| Senior Software Engineer | Jan-25 | 5,771 | 3,416 | 0.59 | 37 | 0.46 | 28.5 | 32.6 | 1.14 | 0.98 | Tier 2 | 1 | 0.5 | 6.6 | 4 | 2.6 | 0.60 | 67.91 | 73.26 |
| Al Engineer | May-24 | 4,977 | 4,567 | 0.78 | 43 | 0.54 | 30.9 | 23.7 | 0.77 | 0.67 | Tier 1 | 2 | 1 | 8.3 | 4 | 4.3 | 0.90 | 72.16 | 77.83 |
| Al Engineer | Jun-24 | 4,273 | 4,321 | 0.74 | 72 | 0.90 | 31.9 | 28.7 | 0.90 | 0.79 | Tier 1 | 2 | 1 | 8.8 | 4 | 4.8 | 1.00 | 82.45 | 89 |
| Al Engineer | Jul-24 | 4,116 | 4,977 | 0.85 | 69 | 0.86 | 30.6 | 26.5 | 0.87 | 0.76 | Tier 1 | 2 | 1 | 6.3 | 4 | 2.3 | 0.48 | 79.54 | 85.80 |
| Al Engineer | Aug-24 | 5,449 | 4,273 | 0.73 | 72 | 0.90 | 27.2 | 28.4 | 1.04 | 0.91 | Tier 1 | 2 | 1 | 6.2 | 4 | 2.2 | 0.46 | 80.52 | 86.86 |
| Al Engineer | Sep-24 | 4,048 | 4,116 | 0.70 | 72 | 0.90 | 28.8 | 33 | 1.15 | 1.00 | Tier 1 | 2 | 1 | 7.7 | 4 | 3.7 | 0.77 | 85.37 | 92.09 |
| Al Engineer | Oct-24 | 4,425 | 5,449 | 0.93 | 62 | 0.78 | 29.3 | 26.7 | 0.91 | 0.80 | Tier 2 | 1 | 0.5 | 7.5 | 4 | 3.5 | 0.73 | 81.80 | 88.24 |
| Al Engineer | Nov-24 | 4,439 | 4,048 | 0.69 | 45 | 0.56 | 31.7 | 25.7 | 0.81 | 0.71 | Tier 2 | 1 | 0.5 | 7.3 | 4 | 3.3 | 0.69 | 66.11 | 71.31 |
| Al Engineer | Dec-24 | 3,742 | 4,425 | 0.76 | 68 | 0.85 | 29.9 | 27.8 | 0.93 | 0.81 | Tier 2 | 1 | 0.5 | 7.1 | 4 | 3.1 | 0.65 | 76.82 | 82.86 |
| Al Engineer | Jan-25 | 5,841 | 4,439 | 0.76 | 73 | 0.91 | 27.1 | 25.9 | 0.96 | 0.83 | Tier 2 | 1 | 0.5 | 7.9 | 4 | 3.9 | 0.81 | 80.50 | 86.83 |
| Embedded Systems Engineer | May-24 | 3,372 | 3,011 | 0.52 | 54 | 0.68 | 27.8 | 33.2 | 1.19 | 0.96 | Tier 1 | 2 | 1 | 6.7 | 4 | 2.7 | 0.56 | 71.15 | 76.75 |
| Embedded Systems Engineer | Jun-24 | 4,270 | 2,988 | 0.52 | 55 | 0.69 | 30.1 | 28.8 | 0.96 | 0.77 | Tier 1 | 2 | 1 | 8.5 | 4 | 4.5 | 0.94 | 69.29 | 74.75 |
| Embedded Systems Engineer | Jul-24 | 5,771 | 3,372 | 0.58 | 80 | 1.00 | 29.2 | 29.5 | 1.01 | 0.81 | Tier 1 | 2 | 1 | 7.2 | 4 | 3.2 | 0.67 | 76.45 | 82.47 |
| Embedded Systems Engineer | Aug-24 | 5,482 | 4,270 | 0.74 | 78 | 0.98 | 30 | 32.2 | 1.07 | 0.86 | Tier 1 | 2 | 1 | 8.8 | 4 | 4.8 | 1.00 | 86.25 | 93.04 |
| Embedded Systems Engineer | Sep-24 | 5,226 | 5,771 | 1.00 | 69 | 0.86 | 30.7 | 26.6 | 0.87 | 0.70 | Tier 1 | 2 | 1 | 7.2 | 4 | 3.2 | 0.71 | 85.23 | 91.94 |
| Embedded Systems Engineer | Oct-24 | 4,620 | 5,482 | 0.95 | 46 | 0.58 | 29.2 | 29.1 | 1.00 | 0.80 | Tier 2 | 1 | 0.5 | 8.5 | 4 | 4.5 | 1.00 | 81.25 | 87.65 |
| Embedded Systems Engineer | Nov-24 | 4,925 | 5,226 | 0.91 | 45 | 0.56 | 30.6 | 30.2 | 0.99 | 0.79 | Tier 2 | 1 | 0.5 | 6.9 | 4 | 2.9 | 0.66 | 75.81 | 81.77 |
| Embedded Systems Engineer | Dec-24 | 4,699 | 4,620 | 0.80 | 71 | 0.89 | 27.3 | 34 | 1.25 | 1.00 | Tier 2 | 1 | 0.5 | 6.2 | 4 | 2.2 | 0.50 | 83.27 | 89.82 |
| Embedded Systems Engineer | Jan-25 | 4,510 | 4,925 | 0.85 | 51 | 0.64 | 31 | 27.5 | 0.89 | 0.71 | Tier 2 | 1 | 0.5 | 8.4 | 4 | 4.4 | 1.00 | 76.49 | 82.51 |

Working Model Here



Lack of internal mobility programs



Top performers exit → roles backfilled at premium



25–30% wage premium to replace mid-level engineers externally (Draup benchmark)

Static career paths



Employees don't see growth → attrition climbs



Internal applicants 50% more likely to stay >18 months than external hires (LinkedIn)

Delayed reskilling response



Too late to upskill \rightarrow forced to hire scarce skills externally



GenAl prompt engineer: \$50k salary vs \$28k reskilling cost internally (Draup model)

No proactive role-forecasting



Missed emerging roles → urgent hiring at inflated wages

3-6-month lag between role emergence (Prompt Engineer, FinOps) and first internal training push

Unused skill adjacency insights



Talent goes underutilized → org pays for skills it already has



40% of data analysts can be reskilled into junior ML roles in <4 months (Draup benchmark)

Overreliance on external hiring



Replaces one problem with another → wage benchmarks rise across teams



Backfilling with external hires increased avg team wage by 18% in one BU case (internal audit)